

NPA and LPCs

Supporting your events to add value to member pharmacies

July 2025

Supporting your LPC events

Whether delivering our renowned masterclasses and workshops to your member pharmacies or partnering on a full day LPC conference, participating in your AGMs, the NPA team is here to support you and add value to your events.

- Representing the overwhelming majority of independent pharmacies
- Tailored content by front line pharmacy owners
- With practical advice all pharmacies can use



Adding value to your event

NPA board members have a range of excellent experience and skillset – frontline practice with detailed lessons for every pharmacy. We're happy to offer sessions at LPC events. A few of these below:

- Maximising growth and income NHS and private services
- Claiming and receiving payments with NHSBSA and MYS
- Ending free services
- Independent Prescribing
- How to maximise growth and income with NHS and Private Services



Partnering on a full event

The NPA's experienced events team is happy to run full events in partnership with LPCs.

- Securing appropriate sponsorship
- Sourcing and managing venues
- Events management and logistics
- Co-creating content that adds value
- Provide expert speakers



Masterclass Topics

The NPA runs a series of masterclasses, and are open to running other topics that will benefit your business:

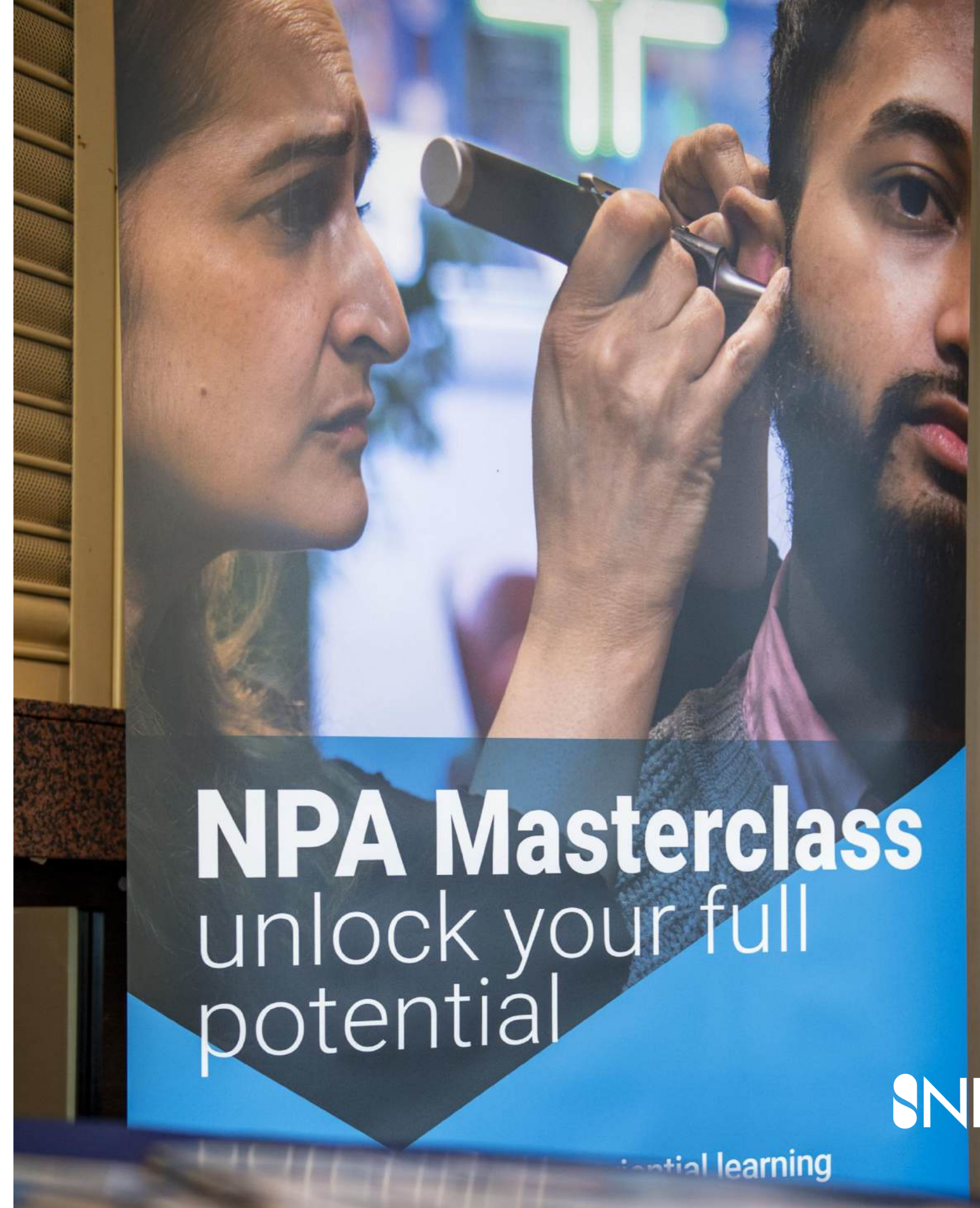
- Getting under the bonnet of your Pharmacy contract
- Free no more: Turning 'Freebies' into healthy business
- Thriving financially as a contractor
- Delivering compliant private services with confidence
- Improving Pharmacy income and understanding FP34C and BSA
- Beyond the Script: Is your pharmacy mindset ready for the future?



Masterclass Topics (continued)

The NPA runs a series of masterclasses and workshops, do you have ideas of a topic that will benefit your members?:

- How to brand and market your community pharmacy
- How to set up a successful weight loss clinic
- How to maximise Independent Prescribing
- Bringing Pharmacy First forward to meet the NHS' 10-year plan
- Building and leading an effective modern pharmacy team
- How to use data to turbo charge your business
- Coming out on top with FP34C and BSA



Collaborating with the NPA, Community Pharmacy North of Tyne provided an interesting and informative evening for our contractors to support them to maximise their pharmacy's potential and income. Essential at this time of financial pressure. The NHSBSA talked about the errors they see when prescriptions are submitted for payment, providing advice about minimising losses. This was followed by a very engaging session from Olivier Picard, the newly elected chair of the NPA, providing advice and examples of private services which pharmacies can provide to supplement their NHS income. The event management provided on the evening by the NPA team helped the event to run smoothly and efficiently and was much appreciated.

— Ann Gunning, Head of Services and Support, Community Pharmacy North of Tyne

It was great for CPGM to have the opportunity to collaborate with our colleagues at the NPA on this thought-provoking session. There were experts on hand to share top tips and actionable insights so our contractors could build their brand and market it effectively

— Janice Perkins, Exec Chair CPGM

Our recent contractor team event, a collaborative effort with Helen and the NPA, was really smooth and efficient. We partnered closely throughout the entire process, from initial marketing to on-the-night delegate registration. The NPA even provided name badges for attendees. Any clarifications needed were quickly resolved via email or brief phone calls. An added benefit was the NPA's provision of event photos and video footage, which the LPC was able to utilise for communications with pharmacies and stakeholders. We would gladly collaborate with Helen and the NPA again.

— Greg Burke, Chief Officer, Community Pharmacy Durham and Sunderland

Remuneration

The NPA is happy to contribute to a successful partnership:

NPA pay half costs of venue and catering

NPA can support sourcing sponsorship



Let's talk!

For further information and to discuss a partnership, please contact the NPA Team.



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